Mae.

Equalizing maternal health outcomes through a culturally competent digital health solution

Mae x Molina Healthcare of Iowa May 2024





Maternal healthcare is inequitable (Black mothers in particular, are being failed).

...and poor outcomes add billions in costs to the U.S. healthcare system each year.

15%

of Black births are premature (10x year 1 care costs)

36%

of Black births are c-sections (50% higher cost)

3x

more likely to have a pregnancy-related death

Today, care for many Black women is delayed, fragmented, & insufficient.

Low Engagement Rates

One third of Black women do not receive any prenatal care in the first trimester

Unmanaged Chronic Conditions

Negative impact on pregnancy from poorly managed diabetes, hypertension, etc.

Lack of Access to Care

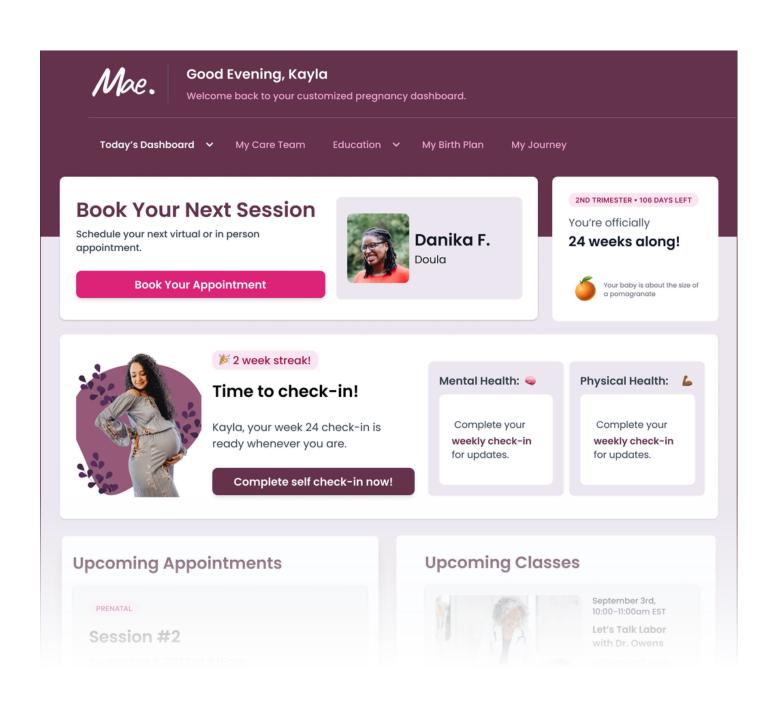
Skipped or delayed screenings due to logistical or structural barriers

Insufficient Cultural Sensitivity

Reduced self-advocacy in absence of culturally competent, patient centered care



Mae is setting a new standard of care for our most underserved mothers



Digital Risk Tracking

Digital and personal touch points driving earliest awareness of risks and interventions

Community Doula Support

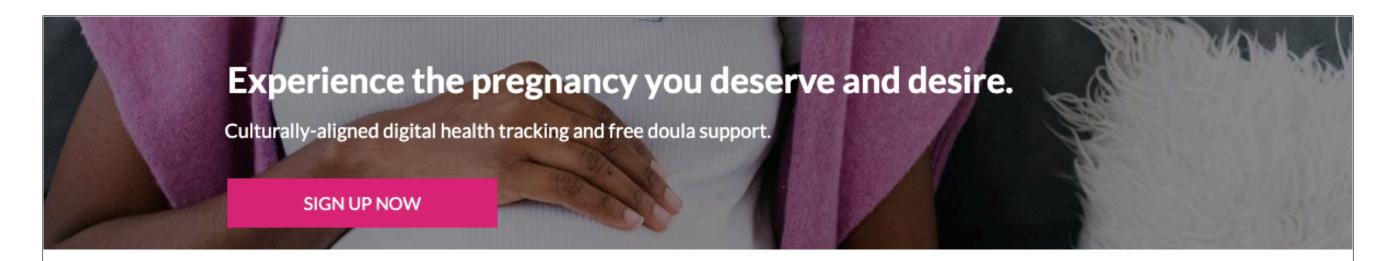
Virtual or in-person perinatal support from certified local doulas

Virtual Group-Based Education

Mae Mama Classes on topics of importance for Black birthing people



Mae for Members



WHAT IS MAE?

Mae combines digital pregnancy tracking, education, and on-the-ground, doula support.

Mae is working with select insurance partners to bring free doula support to members in Florida, Illinois, Maryland, Michigan and Virginia (and more coming soon!)



PREGNANCY TRACKING

Weekly check-ins and symptom awareness give you tailored support and resources throughout your pregnancy journey.



LOCAL DOULAS

Culturally-congruent, certified communitybased doulas provide in-person and virtual pregnancy, labor & delivery, and postpartum support.



MAE MAMA CLASSES

Expert-led, virtual, interactive pregnancy education covers topics from birth planning, healthy eating, and self-advocay, to breastfeeding and postpartum support.



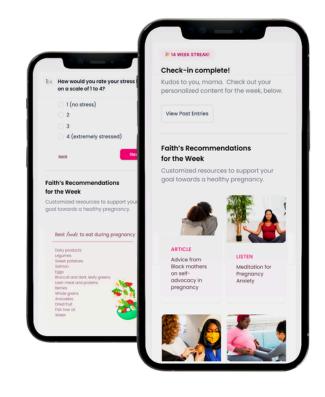
Early Engagement: Identify and engage birthing people early in pregnancy

Continuous Digital Tracking: Weekly check-in tool, assess physical, emotional, and social structural risk factors

Real Time Education: Real-time issue escalation support, advises on next steps in care

Triage Support: Collaboration with payer partner care management teams driving closed loop support

An Omnichannel Engagement Approach and Triage Support



Digital support



Social structural support



Clinical and physical health support



Mae for Doulas

Mae provides 1:1 support for Medicaid reimbursement administrative needs



State Requirements to Serve Medicaid Members:

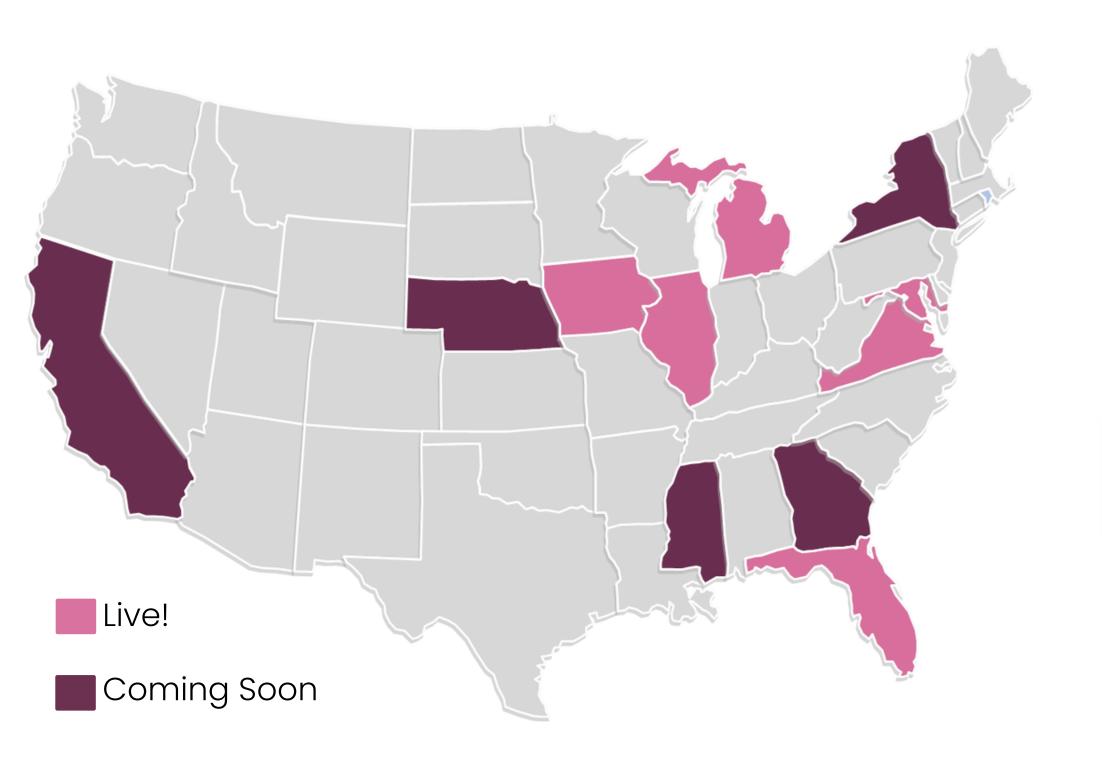
- Management of the National Provider ID (NPI) and State Medicaid ID (MID) acquisition process, and reimbursement for liability insurance
- Support with Medicaid insurance provider rostering

Booking and Billing

- A client dashboard and booking platform for all sessions
- Streamlining of Medicaid billing and payment process
- Expedited payment and reduction in turnaround time of payment for doulas
- 100% pass back of reimbursement for no fee



Mae's Footprint and 2024 Expansion













Target Clinical Impacts:

Pre-term birth reductions:

Behavioral interventions

Stress reduction

Healthy birth spacing

C-section reductions:

l:l intrapartum support
Childbirth education
Birth planning

Longer breastfeeding duration

Earlier detection of perinatal mood disorders

Evidence-based interventions, at each stage

Labor & Delivery 2nd Trimester 3rd Trimester 1st Trimester 4th Trimester **Encouragement of Consistent Prenatal & PP Care** Reminders for pregnancy screenings, vaccinations, prenatal and pp OB visits, and well-child screenings and vaccinations **Culturally-Competent Support & Advocacy** PP Doula Sessions & Doula L&D Support Prenatal Doula Sessions **Breastfeeding Support** Platform-based Symptom Monitoring Supported Targeted Interventions Physical / Emotional / Weekly tracking, risk factor identification, and intervention collaboration Structural Risk ID Real-time user feedback on next steps in care for identified risks **Curated Multimedia Content Designed for Black Women** Culturally-specific, peer-based pregnancy, childbirth, and postpartum learning resources



Provider Workflow

